ALBERTA





\$479

Per Perso

Top Trends for Alberta

The 2017 economic forecast for Alberta is promising, yet the province is still in the process of recovering from its worst recession in more than 50 years. Alberta's gross domestic product (GDP) is forecasted to increase by 3.3 percent in 2017, regaining traction on the 3.8% decrease between 2015 and 2016.

Alberta residents have a positive impression of BC, and a strong majority indicate that they are actively considering BC for a future leisure trip. They have positive perceptions of BC's unique combination of ocean, mountains, and rainforest, and emotional connection with its natural wonders.

The depreciation of the Canadian dollar, relative to the US dollar, contributed to the share of domestic travel by Canadians. Overnight travel to BC by Alberta travellers peaks in July and August, which is more than any other domestic market.

		ŧ	Food/Beverage	\$158	33%
		曲	Accommodation	\$140	29%
on			Private Vehicle	\$77	16%
		Public/Local Transportation	\$46	10%	
			Recreation/ Entertainment	\$41	8%
	I	2-	Retail/Other	\$17	4%

27%

45%

19%

8%

2%

0.1%

This profile provides an overview of traveller and trip characteristics of overnight travellers from Alberta to British Columbia, unless otherwise noted.

Sources

Destination British Columbia's Key Performance Indicators Consumer Research (2016)

Destination Canada's Global Tourism Watch (2016)

Statistics Canada's Travel Survey of Residents of Canada (TSRC) (2016)

Statistics Canada's Travel Survey of Residents of Canada (TSRC) (pooled 2014, 2015 & 2016)

Notes

'Impression of BC' measures the share of travellers who had a positive impression (4 or 5 on a 5-point scale) of BC as a travel destination.

'Recommend BC' measures the likelihood of a traveller to recommend and refer a destination based on their experience using the Net Promoter Score methodology.

'Booking Method' measures the primary method of booking for Canadian travellers, not specifically travellers from Alberta.

'Transportation' and 'Top 10 Activities' are measures of travellers' use/participation during their trip, which may include destinations other than BC.

'Visits by Region' may not equal 100% as travellers can visit more than one region during their trip in BC.

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BRITISH COLUMBIA





Top Trends for British Columbia

British Columbia's real gross domestic product (GDP) is forecasted to grow by 2.5% in 2017. This is despite the cooling of the BC housing market due to the introduction of the foreign buyers' tax in mid-2016.

British Columbia residents have a Net Promoter Score of +60; they are very likely to recommend BC as a travel destination to friends and family.

Domestic air capacity to BC (Vancouver International Airport) increased by 4% in 2016 over 2015. The depreciation of the Canadian dollar, relative to the US dollar, contributed to increased travel by British Columbia residents in their home province.

The majority of BC residents have taken a BC trip in the past five years, with Vancouver being the most visited destination.

The majority (90%) of overnight trips taken by British Columbia residents in BC are five days or less.

		Food/Beverage	\$92	31%
	曲	Accommodation	\$72	24%
\$299 Per Person		Private Vehicle	\$57	19%
		Public/Local Transportation	\$35	12%
		Retail/Other	\$25	8%
I		Recreation/ Entertainment	\$18	6%

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Sources

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Destination Canada's Global Tourism Watch (2016)

Statistics Canada's Travel Survey of Residents of Canada (TSRC) (2016)

Statistics Canada's Travel Survey of Residents of Canada (TSRC) (pooled 2014, 2015 & 2016)

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Market Overview **Repeat Visitation** Impression Recommend of BC BC 18% Domestic Trips by Overnight Trips by Ontario Ontario Residents Ontario Residents in BC Residents are 86% +578% BC's 1.1 million (2%) 45.2 #3^{Domestic} Positive Net Promoter Total Spending in BC Market million 2+ Times in 2+ Times in Impression Score \$1.1 billion Past 2 Years Past 5 Years **Explorer** Quotient Trip Purpose Market Insights Age 6% 18-24 years Gentle Explorer 37% 34% Leisure In 2016, travellers from Ontario 22% 25-34 years Visiting accounted for 5% of BC's total Free Spirit Friends / 34% 25% 35-44 years overnight visitations, representing Relatives 1.1 million travellers from Ontario. 45-54 years 13% 30% Business As a result, approximately \$1.1 Cultural Explorer 10% 17% 55-64 years billion was generated in tourist Other 2% Personal History Explorer 4% 17% 65+ years receipts. **Booking Method** Travellers from Ontario accounted Travel Party for 7% of all domestic visits to BC, Size Accommodation Flight 🗙 captured around 2% of all domestic overnight visitations by Directly 32% 26% Directly travellers from Ontario. 28% Through OTA 21% Through OTA 8% Travel Agent 10% Travel Agent 2.1 People Visitor Centre 40% Not Needed 4% 8% Other/NA Not Needed 20%

21%

Other/NA

ONTARIO



\$1,062

Per Person

\$311

\$268

\$243

\$130

\$57

\$53

25%

23%

12%

5%

5%

Public/Local Transportation

Food/Beverage

Private Vehicle

Entertainment

Retail/Other

Recreation/

Top Trends for Ontario

Ontario's economy continues to grow compared to the recovering economies of oil-producing provinces. Ontario's real gross domestic product (GDP) is forecasted to grow by 2.0% in 2017 and 2.1% in 2018.

Ontario residents have very strong awareness of BC and most of them actively consider taking a leisure trip to BC. They have positive perceptions of BC's unique combination of ocean, mountains, and rainforest, and an emotional connection with its natural wonders.

The depreciation of the Canadian dollar, relative to the US dollar, stimulated domestic travel by Canadians.

Travellers from Ontario have a greater segment of people aged 65 or older than any other domestic market travelling in/to BC.

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Sources

Destination British Columbia's Key Performance Indicators Consumer Research (2016)

Destination Canada's Global Tourism Watch (2016)

Statistics Canada's Travel Survey of Residents of Canada (TSRC) (2016)

Statistics Canada's Travel Survey of Residents of Canada (TSRC) (pooled 2014, 2015 & 2016)

Notes

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CALIFORNIA





Visits by Region



Top Trends for California

Following the 2009 recession, the US economy began a steady rebound, positively impacting the tourism sector with US international travel increasing by 8.0% in 2016 compared to 2015.

Over half of Americans' international trips are within North America. Mexico is the most frequently visited destination, followed by Canada.

Air capacity from the US to BC (Vancouver International Airport) increased by 9.5% in 2016 over 2015.

Overnight travel to BC by California travellers peaked in July and August, doubling the visitation compared to other times of the year.

Top 10 Activities



Trip Length in BC

70%

20%

16%

7%

4%

Per



769 Person	Ē	Accommodation	\$300	39%
		Transportation	\$115	15%
	ŧ	Food/Beverage	\$192	25%
		Recreation/ Entertainment	\$85	11%
	2-	Other	\$77	10%

This profile provides an overview of traveller and trip characteristics of overnight travellers from California to British Columbia, unless otherwise noted.

Sources

Destination British Columbia's Key Performance Indicators Consumer Research (2015 & 2016)

Destination Canada's Global Tourism Watch (2016)

Statistics Canada's International Travel Survey (ITS) (2012, 2013 & 2015)

US Office of Travel and Tourism Industries (2015)

Notes

'Impression of BC' measures the share of travellers who had a positive impression (4 or 5 on a 5-point scale) of BC as a travel destination.

'Recommend BC' measures the likelihood of a traveller to recommend and refer a destination based on their experience using the Net Promoter Score methodology.

'Booking Method' measures the primary method of booking for US travellers, not specifically travellers from California.

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WASHINGTON





Visits by Region



Top Trends for Washington

Following the 2009 recession, the US economy began a steady rebound, positively impacting the tourism sector with US international travel increasing by 8% in 2016 compared to 2015.

Over half of Americans' international trips are within North America. Mexico is the most frequently visited destination, followed by Canada.

Air capacity from the US to BC (Vancouver International Airport) increased by 9.5% in 2016 over 2015.

Overnight travel to BC by Washington travellers peaked in July and August; however visitation is seen more frequently across all other months, compared to California travellers.

Top 10 Activities



Trip Length in BC



\$338 Per Person	曲	Accommodation	\$132	39%
	ŧ	Food/Beverage	\$85	25%
		Transportation	\$51	15%
		Recreation/ Entertainment	\$37	11%
		Other	\$34	10%

This profile provides an overview of traveller and trip characteristics of overnight travellers from Washington to British Columbia, unless otherwise noted.

Sources

Destination British Columbia's Key Performance Indicators Consumer Research (2015 & 2016)

Destination Canada's Global Tourism Watch (2016)

Statistics Canada's International Travel Survey (ITS) (2012, 2013 & 2015)

US Office of Travel and Tourism Industries (2015)

Notes

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'Booking Method' measures the primary method of booking for US travellers, not specifically travellers from Washington.

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AUSTRALIA

Market Overview



Explorer Quotient



Top Trends for Australia

Australia is adjusting from a resource-based economy to a broader-based one, especially in the services sector, boosting international travel from Australia.

In 2016, BC has seen a 49% increase in air capacity at Vancouver International Airport and an increased interest by Australians to travel to Canada. This has resulted in growth from the Australian market to BC.

Online research and digital trip planning are increasing, taking the share away from flight bookings through travel agents.

Canada has high awareness as a travel destination among Australians, with BC being an attractive destination year round. According to Euromonitor International, Canada's top competitors for the long-haul Australian travel market are the US, Thailand, the UK, and China.

Top 10 Activities





Trip Length in BC



	J		Accommodation	\$636	34%
\$1,872 Per Person		••••	Transportation	\$243	13%
	4		Food/Beverage	\$431	23%
	c		Recreation/ Entertainment	\$356	19%
	2	2	Other	\$206	11%

This profile provides an overview of traveller and trip characteristics of overnight travellers from Australia to British Columbia, unless otherwise noted.

Sources

Destination Canada's Explorer Quotient (2012)

Destination Canada's Global Toursim Watch (2016)

Euromonito International (2015)

Statistics Canada's International Travel Survey (ITS) (2012, 2013 & 2015)

Notes

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CHINA





Top Trends for China

Outbound travel from China has been growing rapidly in recent years fuelled by economic growth, relaxed travel restrictions, personal wealth increases, growth of passport ownership, less restrictive visa requirements, increased international flights and more destination obtaining Approved Destination Status (ADS).

According to Euromonitor International, Canada was ranked #17 as an international destination receiving outbound travel from China.

Canada's top competitors for visitors from China in the long-haul outbound travel market are the US, Australia, France, and Germany.

Top 10 Activities



Trip Length in BC



\$1



	Food	d / Beverage		\$393	25%
1,573 Per		ommodation		\$315	20%
Person	Tran	sportation	9	\$220	14%
-		reation / ertainment		\$94	6%
	Oth	er		\$551	35%

This profile provides an overview of traveller and trip characteristics of overnight travellers from China to British Columbia, unless otherwise noted.

Sources

Destination Canada's Explorer Quotient (2012)

Destination Canada's Global Toursim Watch (2016)

Euromonito International (2015)

Statistics Canada's International Travel Survey (ITS) (2012, 2013 & 2015)

Notes

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GERMANY





Top Trends for Germany

In 2016, more Germans travelled to BC due to an 8% increased air capacity at Vancouver International Airport and an increased interest to travel to Canada.

Economic uncertainty, weaker consumer confidence and the decline of the euro are some of the factors responsible for the shift in longhaul travel patterns among German travellers in recent years.

Unemployment in Germany remains the second-lowest in the eurozone. The euro has continued to strengthen against the Canadian dollar in 2017, making Canada a more attractive destination.

Top 10 Activities

Restaurant/Club
 Sightseeing
 Sightseeing
 Visit Parks
 Historic Site
 Museum/Art Gallery
 Beach
 Hiking/Backpacking
 Source State
 Historic Site
 Museum/Art Gallery
 Beach
 Source State
 Hiking/Comparison
 To Camping







Μ

Average Trip Spending per Person

\$1,644

Per Person

Accommodation	\$658	40%
Transportation	\$312	19%
Food/Beverage	\$362	22%
Recreation/	\$132	8%
Other	\$181	11%

This profile provides an overview of traveller and trip characteristics of overnight travellers from Germany to British Columbia, unless otherwise noted.

Sources

Destination Canada's Explorer Quotient (2012)

Destination Canada's Global Toursim Watch (2016)

Euromonito International (2015)

Statistics Canada's International Travel Survey (ITS) (2012, 2013 & 2015)

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16%

14%

13%

12%



Top Trends for Japan

Purchasing power from the Japanese market in Canada is strong relative to competitive destinations, boosting overnight arrivals to Canada.

The Free Independent Traveller market is growing and Canada is attracting a younger demographic from Japan. The school-trip market and educational travel continues to grow.

Canada's competition for travellers from Japan is the UK, Europe, Australia, and New Zealand.

Top 10 Activities



6- Performance/Concert	2
7- Beach	à
8- Historic Site	
9- Wildlife Viewing	3
10- Casino	(()

Trip Length in BC

Average

16.3 Nights

\$1,4

Per Pe



		曲	Accommodation	\$530	36%
-72 erson		Transportation	\$265	18%	
		Food Beverage	\$206	14%	
			Recreation / Entertainment	\$191	13%
		2-	Other	\$280	19%

This profile provides an overview of traveller and trip characteristics of overnight travellers from Japan to British Columbia, unless otherwise noted.

Sources

Destination Canada's Explorer Quotient (2012)

Destination Canada's Global Toursim Watch (2016)

Euromonito International (2015)

Statistics Canada's International Travel Survey (ITS) (2012, 2013 & 2015)

Notes

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MEXICO

Market Overview





Top Trends for Mexico

Mexican travellers no longer require a visa to travel to Canada. The only requirement for them is to get an electronic travel authorization (eTA) to enter the country, a requirement for citizens from countries other than the US that don't require an entrance visa. Easier access has resulted in higher visitation to BC in the past 12 months.

Air capacity from Mexico to BC (through Vancouver International Airport) increased by 22% in 2016 over 2015. Aeromexico launched a direct flight to Vancouver in December 2015 fostering tourism in both directions. This flight now flies twice daily, and Aeromexico joins a number of airlines that have recently added flights to BC, contributing to increased visitation to the province.

Top 10 Activities

1- Restaurant/Club	\mathbf{P}	6- Wildlife Viewing
2- Sightseeing	×.	7- Festivals/Fair
3- Visit Parks		8- Cycling
4- Historic Site		9- Zoo/Aquarium
5- Museum/Art Gallery	M	10- Performance/Concert

Trip Length in BC



\$1,468

Per Person



F	Accommodation	\$338	23%
ę	Food Beverage	\$264	18%
	Recreation/ Entertainment	\$161	11%
(Transportation	\$117	8%
C	Other	\$587	40%

This profile provides an overview of traveller and trip characteristics of overnight travellers from Mexico to British Columbia, unless otherwise noted.

Sources

Destination Canada's Explorer Quotient (2012)

Destination Canada's Global Toursim Watch (2016)

Euromonito International (2015)

Statistics Canada's International Travel Survey (ITS) (2012, 2013 & 2015)

Notes

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UNITED KINGDOM

Market Overview



Explorer Quotient



Top Trends for the United Kingdom

The value of the British pound continues to slide on international currency markets, potentially decreasing the number of visits by UK residents to Europe, US, and Canada. This outbound travel trend might be affected by economic impacts of Brexit.

Despite the decreased purchasing power of the British pound, BC has seen a 17% increase in air capacity at Vancouver International Airport and an increased interest to travel to Canada in 2016.

According to Euromonitor International, Canada was ranked 20th as a destination welcoming British travellers. Canada's top competitive set for the long-haul UK travel market is Spain, France, and the US.

Top 10 Activities

1- Restaurant/Club	
2- Sightseeing	X
3- Visit Parks	
4- Wildlife Viewing	F
5- Historic Site	

÷	-	-	-	-	-	-	-	-	-	-	-	-	-	1	1	1	1	-	1	1	1	-	1	-	-	-	-	-	-	-	-	-
Γ	r	1	F	C)			_	e	Ś	r	١	Ę	5	t		ŀ	۱		i	r	١		[2	3	(

Average

10.2 Nights

\$1,518

Per Perso

(5)



1-3 Nights 15% 4-6 Nights 29% 7-13 Nights 36% 14-20 Nights 12% 21-59 Nights 7% 60+ Nights 1%

	囲	Accommodation	\$607	40%
		Transportation	\$137	9%
n		Food Beverage	\$304	20%
		Recreation/ Entertainment	\$167	11%
	2-	Other	\$304	20%

This profile provides an overview of traveller and trip characteristics of overnight travellers from the United Kingdom to British Columbia, unless otherwise noted.

Sources

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