Kootenay Rockies

Regional Tourism Profile

MAY 2017

OVERVIEW

In 2014, tourism in British Columbia generated 18.9** overnight visits* and \$9.2** billion in related spending. The Kootenay Rockies, one of six tourism regions in the province, represents 11% of provincial overnight visitation and 7% of related spending.

This profile provides a general overview of the region and summarizes the latest data available about overnight travellers visiting the Kootenay Rockies.

TOP MARKETS FOR KOOTENAY ROCKIES

Alberta residents make up the largest share of overnight visitation (47%) and spending (46%) in the Kootenay Rockies region, the only region where British Columbia residents are not the top market. More than three-quarters of all visitation and twothirds of spending can be attributed to Alberta and British Columbia residents.

| Top five markets | | Share in Kootenay Rockies | | | |
|------------------|---------------------|---------------------------|----------|--|--|
| OT | origin (2014) | Visitation | Spending | | |
| 1 | Alberta | 47% | 46% | | |
| 2 | British Columbia | 29% | 19% | | |
| 3 | Washington | 4% | 5% | | |
| 4 | Saskatchewan | 2% | 5% | | |
| 5 | Australia | 2% | 5% | | |

ABOUT THIS TOURISM REGION

British Columbia's "Mountain Playground" covers 58,000 km² of the province, which includes a system of valleys and mountain ranges — the Purcells, Selkirks and Monashees — in an approximate north/south orientation, embracing the Canadian Rocky Mountains that lie west of the Continental Divide. The population of the Kootenay Rockies region is characterised by an older demographic than the province as a whole, with 53% aged 45 years or older compared to the province average of 46%.

| The Kootenay Rockies | 2015 | % change (2014-15) |
|--------------------------------|-------------|-----------------------|
| Population ¹ | 147,09 3 | 3% |
| Population as % of BC | 3% | - |
| Unemployment rate ¹ | 7% | +0.5 points |

| Tourism industry | 2015 | % of BC |
|---|-----------|---------|
| Businesses ¹ | 819 | 3% |
| Employment ¹ | 4,000 | 4% |
| Room revenue (000s) ¹ Campsites | \$110,212 | 4% |
| Private/municipal ² | 3,528 | 13% |
| Provincial/National ² | 2,146 | 19% |
| Customs entries ³ | 227,632 | 3% |
| Visitor centre parties ² | 174,654 | 14% |



| Age groups ¹ | 2015 | % change (2014- 15) |
|-------------------------|------|------------------------------|
| 0-19 years | 20% | -1% |
| 20-44 years | 27% | -1% |
| 45-64 years | 31% | -2% |
| 65+ years | 22% | 4% |

| Transportation | 2016 | % change (2014-15) |
|--|--------|-----------------------|
| Airport passengers ⁴ | | |
| Castlegar | 74,711 | -3.2% |
| Highway traffic volume (000s) ⁵ | | |
| Route 3 | 1,691 | 3.1% |

^{*}A traveller may visit several locations on one trip to British Columbia

[•]Due to the use of pooled datafiles to produce regional profiles, visitation and spending estimates for BC will not match values published in other Destination BC reports.



TRIP CHARACTERISTICS BY ORIGIN

The Kootenay Rockies received 2,070,000 overnight visits in 2014, generating more than \$654 million in related spending. Domestic overnight travellers accounted for 81% of visitation and 74% of related spending. International travellers accounted for 19% and 26%, respectively.

On average, travellers in the Kootenay Rockies stayed 3.2 nights and spent \$98 per night during their trip. BC travellers in the Kootenay Rockies stayed 2.4 nights and spent \$86 per night during their trip. Other Canadian travellers stayed 3.4 nights and spent \$100 per night.

| | Total | | | % change (2013-2014) | | | Share of total | | |
|---|---------------------------------|----------------------|------------------|-----------------------|----------|--------|-----------------------|----------|--------|
| | Overnight visitors (000s) | Spending (\$000s) | Nights (000s) | Overnight visitors | Spending | Nights | Overnight visitors | Spending | Nights |
| *All travellers in the Kootenay Rockies | 2,070 | \$654,286 | 6,700 | -3% | -10% | -8% | 100% | 100% | 100% |
| BC residents | 595 | \$123,419 | 1,431 | -2% | -2% | -15% | 29% | 19% | 21% |
| Other Canadian residents | 1,080 | \$362,783 | 3,629 | -10% | -18% | -16% | 52% | 55% | 54% |
| US residents** | 217 | \$82,769 | 657 | 11% | -9% | -16% | 10% | 13% | 10% |
| Other international residents** | 177 | 85,316 | 983 | 46% | 31% | 89% | 9% | 13% | 15% |

| | Average spending per visitor | Average nights | Average spending per visitor per night |
|--|------------------------------|----------------|---|
| All Travellers in the Kootenay Rockies | \$316 | 3.2 | \$98 |
| BC residents | \$207 | 2.4 | \$86 |
| Other Canadian residents | \$336 | 3.4 | \$100 |
| US residents** | \$381 | 3.0 | \$126 |
| Other international residents** | \$481 | 5.5 | \$87 |

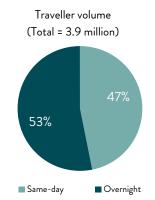
*Travellers main purpose of the trip to Kootenay Rockies is classified as either Leisure (66%), Visiting Friends and Relatives (27%), Business (3%), and Other (5%).

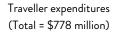
** Due to small unweighted sample size, please use extreme caution when interpreting.

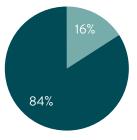
OVERNIGHT VS SAME-DAY TRAVEL

Same-day travel encompasses travellers who enter and leave a destination (i.e. region) in less than 24 hours.

Same-day travellers accounted for 47% of visitor volume and 16% of visitor expenditures in the Kootenay Rockies region.







ACCOMMODATION

More than two-fifths of BC residents, a quarter of other Canadians and other international visitors to the Kootenay Rockies stayed with friends and family. The most popular accommodation for other international visitors was B&Bs, wilderness lodges, or commercial vacation rentals (other commercial) followed by friend and family. US residents most often stayed in hotels or in other commercial fixed roof accommodations.

| Primary accommodation [*] | BC resident s | Other Canadians | US residents ** | Other inter- national** |
|---------------------------------------|---------------------|--------------------|-----------------------|----------------------------|
| Friends and family | 43% | 29% | 16% | 26% |
| Hotel | 13% | 15% | 22% | 16% |
| Motel | 6% | 5% | 17% | 8% |
| Other commercial fixed roof*** | 6% | 14% | 24% | 33% |
| Camping / RV parks | 17% | 15% | 5% | 8% |

*Please note the sum will not equal 100% for each market as other accommodation is not included in the table.

**Due to small unweighted sample size, please use extreme caution when interpreting.

***Other commercial fixed roof could include B&Bs, wilderness lodges, or commercial vacation rentals.

SEASONALITY

Most people travelled in the Kootenay Rockies during the peak summer months (July to September). Almost half of US residents visited in the spring and two-thirds of other international travellers visited the region during the summer. Visits by BC residents are relatively more spread throughout the year.

| Season of travel | BC resident s | Other Canadians | US residents* | Other inter- national* |
|---------------------|---------------------|--------------------|------------------|---------------------------|
| January to March | 20% | 24% | 2% | 4% |
| April to June | 20% | 21% | 48% | 26% |
| July to September | 36% | 47% | 43% | 66% |
| October to December | 24% | 8% | 8% | 3% |

*Due to small unweighted sample size, please use extreme caution when interpreting.

TRIP ACTIVITIES

Overnight travellers who spent one or more nights in the Kootenay Rockies took part in a number of outdoor activities during their trip*, including visiting beaches, hiking, camping, and visiting parks. Some cultural activities, including visiting historic sites and museums/art galleries, also ranked as top trip activities among international visitors."

| | BC residents | Other Canadians | US residents** | Other international** |
|---|--|--|--|--|
| 1 | Beach | Hiking or backpacking | National/provincia I or nature park | National/provincia I or nature park |
| 2 | Hiking or backpacking | National/provincia I or nature park | Historic site | Historic site |
| 3 | National/provincia I or nature park | Beach | Wildlife viewing or bird watching | Wildlife viewing or bird watching |
| 4 | Camping | Camping | Museum or art gallery | Hiking or backpacking |
| 5 | Fishing | Downhill skiing or snowboarding | Hiking or backpacking | Museum or art gallery |

*Please note that the activities listed could have taken place anywhere on the trip, not just in the Kootenay Rockies **Due to small unweighted sample size, please use extreme caution when interpreting.

***Please note that the following activities were not included in this analysis: visit friends or family, shopping, sightseeing, bar/night

club, sport/outdoor activity unspecified.

Notes on data for travellers to Kootenay Rockies

The International Travel Survey (ITS) and the Travel Survey of Residents of Canada (TSRC) are ongoing surveys conducted by Statistics Canada.

The ITS and TSRC provide statistics on the volume and demographics of domestic and international travellers and on characteristics of their trips such as activities, expenditures, places visited, accommodations and length of stay. For more information, please visit www.statcan.gc.ca.

The data used in this profile are based on tabulations from the 2013 and 2014 ITS, and 2013-2014 and 2014-2015 pooled TSRC data for those who travelled in Canada and spent at least one night in Kootenay Rockies.

Other data sources are noted where appropriate and listed on page 4.



REGIONAL COMPARISONS

| | Total | | | % change (2013-2014) | | | Regional share of total | | |
|----------------------------------|----------------------------------|----------------------|------------------|-----------------------|----------|--------|-------------------------|----------|--------|
| Travel characteristics by region | Overnight visitors (000s)* | Spending (\$000s) | Nights (000s) | Overnight visitors | Spending | Nights | Overnight visitors | Spending | Nights |
| All travellers in BC | 18,944 | \$9,221,492 | 84,961 | 1% | 2% | 5% | | | |
| Cariboo Chilcotin Coast | 528 | \$169,715 | 1,719 | 19% | 24% | 2% | 3% | 2% | 2% |
| Kootenay Rockies | 2,070 | \$654,286 | 6,700 | -3% | -10% | -8% | 11% | 7% | 8% |
| Northern BC | 936 | \$412,398 | 4,105 | 3% | 6% | 21% | 5% | 4% | 5% |
| Thompson Okanagan | 3,721 | \$1,405,721 | 13,430 | -1% | -2% | -3% | 20% | 15% | 16% |
| Vancouver, Coast & Mountains | 9,225 | \$4,812,306 | 43,179 | 3% | 4% | 9% | 49% | 52% | 51% |
| Vancouver Island | 4,430 | \$1,767,065 | 15,828 | 8% | 6% | 13% | 23% | 19% | 19% |

*Please note the visitation of all regions will not equal the provincial total as travellers can visit multiple regions on one trip.

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SOURCES

1. BC Stats

2. Destination BC

3. Statistics Canada

4. Individual airports5. BC Ministry of Transportation

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